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Tonnerre Pendant La Revolution, 1789-1799

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RareBooksClub. Paperback. Book Condition: New. This item is printed on demand. Paperback. 24 pages. OCLC Number: (OCoLC)70141100 Subject: Incentives in industry -- Government policy -- United States. Excerpt: . . . available, undermine the effectiveness of fees as a motivational tool and marginalize their use in holding contractors accountable for acquisition outcomes. Although DOD guidance and federal acquisition regulations state that award fees should be used to motivate excellent contractor performance, most DOD award-fee contracts pay a significant portion of the available fee for what award-fee plans describe as acceptable, average, expected, good, or satisfactory performance. Although the definition of this level of performance varies by contract, these definitions are generally not related to outcomes. Some plans for contracts in our sample did not even require the contractor to meet all of the minimum standards or requirements of the contract to receive one of these ratings. Some plans also allowed for fee to be paid for marginal performance. Even fixed-price-award-fee contracts, which already include a normal level of profit in the price, paid out award fees for satisfactory performance. Figure 3 shows the maximum percentage of award fee paid for acceptable, average, expected, good, or satisfactory performance and the estimated...



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